



## CASE STUDY - ASSET & PROPERTY MANAGEMENT

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### HAIN DANIELS

Dunlop Heywood advised Hain Daniels on the recent Rent Review of their main food manufacturing facility extending to over 63,000 sq ft. Through careful management of the negotiations we were able to avoid the need for the costs of the arbitration process, whilst saving the client from the significant rental increase proposed by the landlord.



**David Nunn**  
BSc MRICS

Director -  
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Dunlop Heywood provided Hain Daniels with the following services:

- Estate management advice
- General lease consultancy advice
- Advice on market rent reflecting lease terms
- The implications of specific lease covenants
- A cost benefit analysis of agreeing settlement as opposed to following the arbitration process

**Key achievements are:**

- Rental savings in excess of £40,000
- Reduced rateable value under new rating list