



CASE STUDY - LEASE ADVISORY

NUFFIELD HEALTH - HEALTH CARE PROVIDER

Dunlop Heywood undertook a project for Nuffield Health to restructure a group of leases within their Health Club portfolio. We successfully restructured 19 of the leases providing rental savings in excess of £25 Million.



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Dunlop Heywood provided Nuffield Health with the following services:

- Asset management including management of lease events
- Agency - acquisition of new sites and disposal of legacy properties
- Rating advisory services
- Empty property rates
- Empty property business rates mitigation
- Transitional certificates
- Audit of historic liabilities
- Budget planning
- Invoice approval
- Charity act advice
- Lease advisory - rent reviews and lease renewals

Key achievements are:

- Lease re-gears - £25 Million + savings in rent
- Moving clubs from loss to profitability
- Enabled client to retain clubs that would have otherwise closed