

WE ALWAYS
LOOK BEYOND.

IT'S OUR PEOPLE THAT MAKE
US DIFFERENT

Core Values



DUNLOP
HEYWOOD

LEEDS LONDON MANCHESTER NEWCASTLE BELFAST

Dunlop Heywood, Third Floor, The Chambers, 13 Police Street, Manchester, M2 7LQ
T: 0161 817 4840 E: info@dunlopheywood.com W: www.dunlopheywood.com



“ **We keep the promises we make to our clients and colleagues. We take ownership of problems, we do not make excuses and we strive to find solutions.** ”

Welcome to Dunlop Heywood.

We are a leading UK commercial property consultancy offering high quality services that save clients time, money and resources. Our knowledge and expertise brings positive results for all our clients who expect and receive a professional and practical service at every level.

Our team is ready to offer clear thinking and innovative solutions to your commercial needs and as we find out more about you and your business, our understanding and added value will grow to form a winning and sustained partnership.

“ **We treat people fairly and with respect putting honesty and transparency at the heart of all our relationships.** ”

Honesty and openness is at the heart of all our relationships. We never underestimate the importance of treating people fairly and with respect.

Our clients receive the very highest level of service and attention to detail from us, with personal and effective communication at the heart of all we deliver.

Dunlop Heywood is a brand with a rich heritage; the current company was established in 2008 and, whilst Dunlop Heywood is a 21st Century company, the brand itself can be traced back to 1832.



INTEGRITY



RESPONSIBILITY

“ **We keep the promises we make to our clients and colleagues. We take ownership of problems, we do not make excuses and we strive to find solutions.** ”

Our aim is to become a leading UK provider of distinct professional property services to public and private sector organisations. Our goal is to be the partner of choice for clients and employer of choice for staff.

We stand firmly by our principles and values. They are the backbone of our business and guide what we do and how we do it.

Dunlop Heywood does not compromise on its service delivery, we strive to improve and grow with every client we welcome to the business.

“ **We share ideas, support one another and recognise that through working together we are stronger and more effective.** ”

We are committed to creating long term relationships and sharing ideas is of utmost importance to us. We recognise that by working together we are stronger and more effective - no one is left out, no one is left behind.

Dunlop Heywood has staff based across Leeds, Manchester, London, Newcastle and further afield in Belfast. But the strong team ethos stretches across boundaries to allow expertise and experience to flow naturally when and where required.

We team our experience with enthusiasm as we attract the brightest new talent to work and learn alongside our Directors and Heads of Department across all the property disciplines.



TEAMWORK



PARTNERSHIP

“ **We are committed to creating long term relationships based on real understanding and respect for the diverse cultures and business needs of our clients.** ”

We strongly believe in a team based approach. Through understanding your business we tailor our services to your specific business needs. This philosophy ensures that decisions are made that fit with your business goals in a coherent manner.

Dunlop Heywood recognises the diversity of the property market and the different factors that can affect different areas of business. We follow a market sector approach to ensure that the best advice is delivered. We don't just look at your business; we ensure the team also knows your sector and position in the market. This way we can spot the opportunities before your competitors to ensure a lasting commercial advantage.

“ **We recognise value and reward high performance. We are passionate about delivery and we encourage staff to achieve their full potential.** ”

We recognise and reward high performance. We are passionate about delivering results and encourage ambition, responsibility and innovation in our people to achieve their fullest potential. The application of a market sector approach across all our teams optimises techniques which, in turn, enhance your business success and long term performance.

Our performance will only be judged on results – whether financial or target-led. If our clients are happy then so are we.





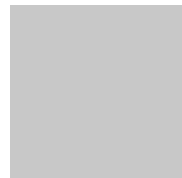
CREATIVITY

“ **We are imaginative and resourceful in seeking out the best solutions. We challenge approaches, encouraging and embracing innovation to add value.** ”

Dunlop Heywood is as creative in its approach to your needs as it is in the way it has managed and grown its own business. As issues arise, we are able to employ a multi-faceted approach that delivers ideas, strategies and solutions to our clients.

We never believe in one solution fits all. You will regularly see and benefit from a creative process where Dunlop Heywood employs innovation, technology and outside skill sets to ensure the best service for every client.

This approach is successful across all our divisions including Business Rates advice, Lease Consultancy, Property & Asset Management and Project & Building Consultancy.



IT'S OUR PEOPLE THAT MAKE US DIFFERENT

**DUNLOP
HEYWOOD**

LEEDS LONDON MANCHESTER NEWCASTLE BELFAST

Dunlop Heywood, Third Floor, The Chambers, 13 Police Street, Manchester, M2 7LQ
T: 0161 817 4840 E: info@dunlopheywood.com W: www.dunlopheywood.com