



CASE STUDY - RATING CONSULTANCY

HARWORTH ESTATES

Harworth Estates own and develop a range of commercial and industrial estates in the North and Midlands. The company owns and manages 27,000 acres across 200 sites. They specialise in the regeneration of ex-coalfield and ex-heavy industrial sites. All of these carry a marked potential burden of business rates as they are regenerated, redeveloped and new buildings completed.



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Dunlop Heywood advise Harworth Estates on how their substantial potential liability to Business Rates on these sites.

Our work includes:

- A thorough analysis of the rateable values of buildings and land on each site and advice to the client on how these might be reduced
- Appeals to the Valuation Tribunal to reduce rating assessments
- Advice on splits and mergers of assessments so as to minimise costs
- Meetings and discussions with the Valuation Officer to influence the assessment for rating of newly developed sites
- Day to day management of business rates liabilities for the client
- An example of our work is advice and rapid action on the removal of a former smelting works assessment with a rateable value in excess of £0.5m from the rating list pending demolition.

"The team at Dunlop Heywood has been instrumental in the management of Harworth Estates' void rates liability across our Business Space portfolio of six business parks. In 2014 they generated over £100,000 of savings for our business through a mixture of rating appeals, temporary occupations, a historic rates audit and ongoing management. I have been very pleased with the advice and service provided by Dunlop Heywood and look forward to continuing to work with them to achieve maximum rates savings."

- Liz Askam MRICS - Property Manager, Harworth Estates